



# Systems Interface Inc.

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## Sales Engineer - Industrial Controls

### Primary Function:

The Sales Engineer - Industrial Controls position requires an individual that is a self starter, must work well with others and have good communication skills. The sales engineer will be required to work in vertical industry markets and also cover a broad range of industries by regions.

The Sales Engineer will be involved in the conceptual design and estimating phases of electrical process control systems for various industries, ie. Municipal Water/ WasteWater, industrial, Aerospace, and food and beverage. Proposals will be based on customer specifications or complete turnkey solutions.

The Sales Engineer will report to the Industrial Sales Manager

### Typical Duties and Responsibilities:

- Call on existing clients in the industrial controls industry.
- Prepare proposals for electrical engineering services and the manufacture of industrial control panels
- Work with Senior Project Managers and Project Engineers to prepare client proposals for engineering services including PLC programming and design
- Project Management

### Skills Required:

- Efficient and performance driven
- Demonstrated ability to develop and apply innovative concepts
- Capable of multitasking a number of contracts
- Commitment to excellence in quality and service
- Excellent presentation and communication skills
- Working knowledge of the NEC, NFPA79 and UL as applied to industrial control systems

### Education and/or Experience Requirements:

- BS degree in Electrical Engineering or equivalent 3 - 5 years experience in the industrial control industry
- Proficient in AutoCAD and Microsoft office products (Word, Excel, Outlook, MS Project, etc.)